



Current Business Conditions Survey

2021-2022



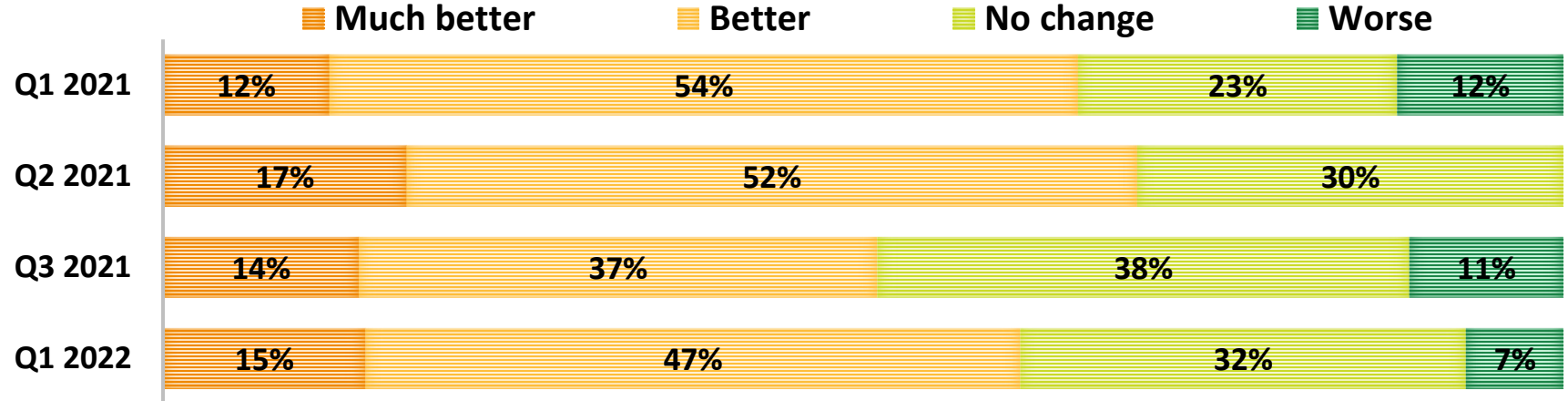
Pennsylvania Economy League
of Greater Pittsburgh

An affiliate of the Allegheny Conference

HOW HAS CUSTOMER DEMAND FOR YOUR PRODUCTS OR SERVICES CHANGED IN THE LAST TWO MONTHS



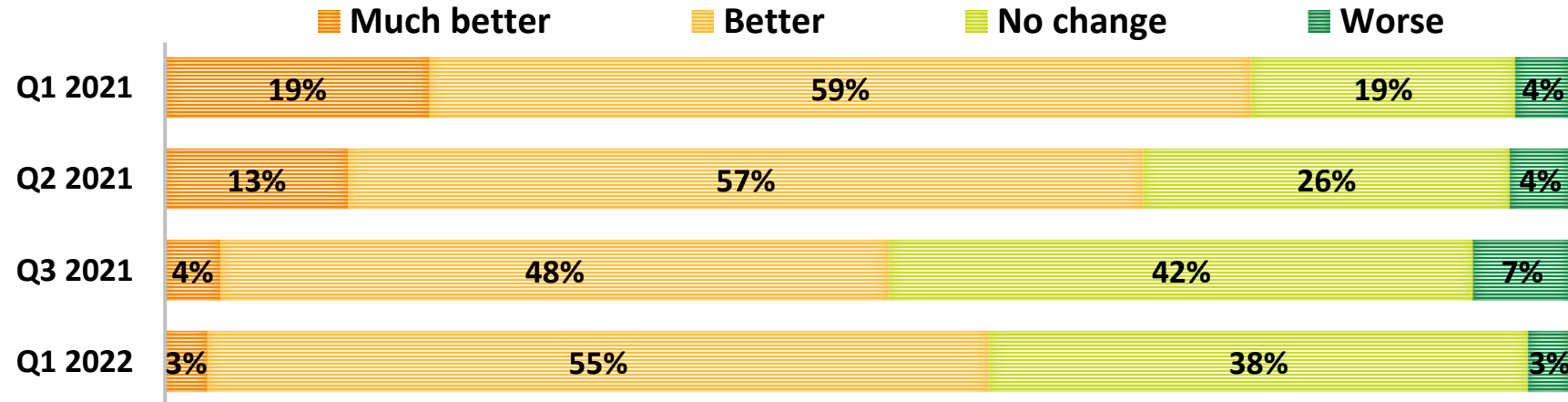
LAST TWO MONTHS



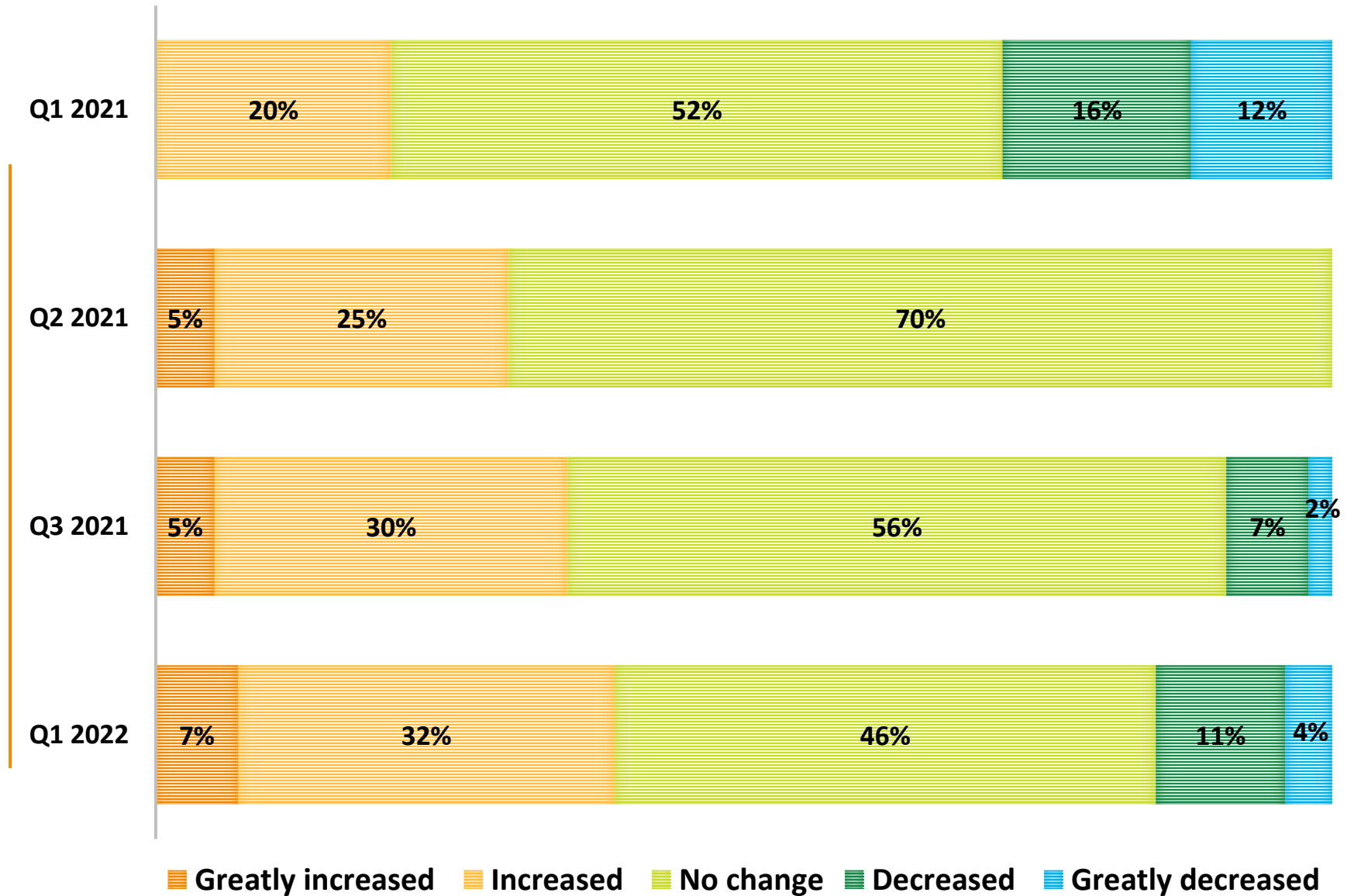
HOW DO YOU EXPECT CUSTOMER DEMAND TO CHANGE OVER THE NEXT QUARTER



NEXT QUARTER



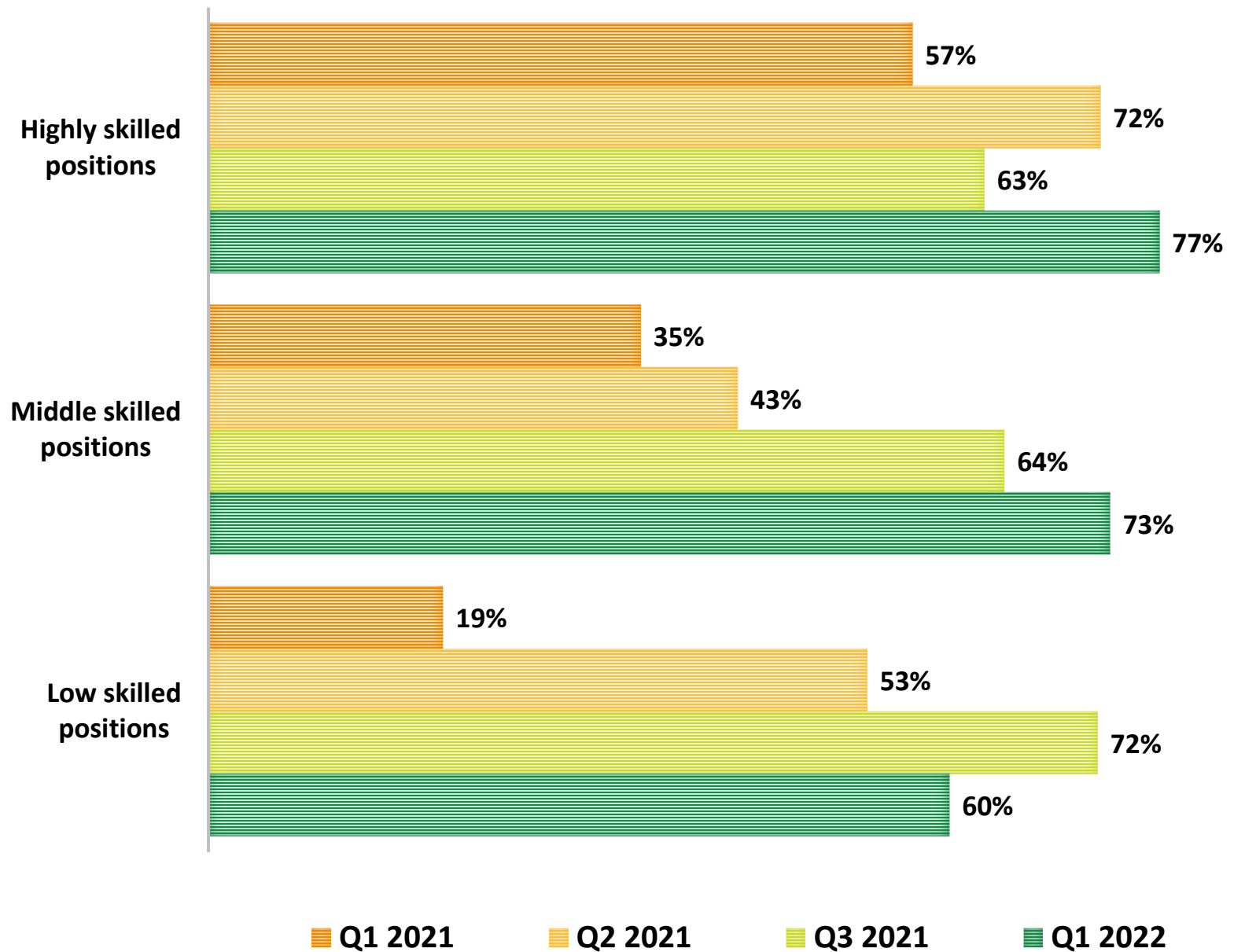
COMPARED TO PREVIOUS TWO QUARTERS, WHAT CHANGES DO YOU ANTICIPATE WITH YOUR CAPEX LEVELS OVER THE NEXT TWO QUARTERS



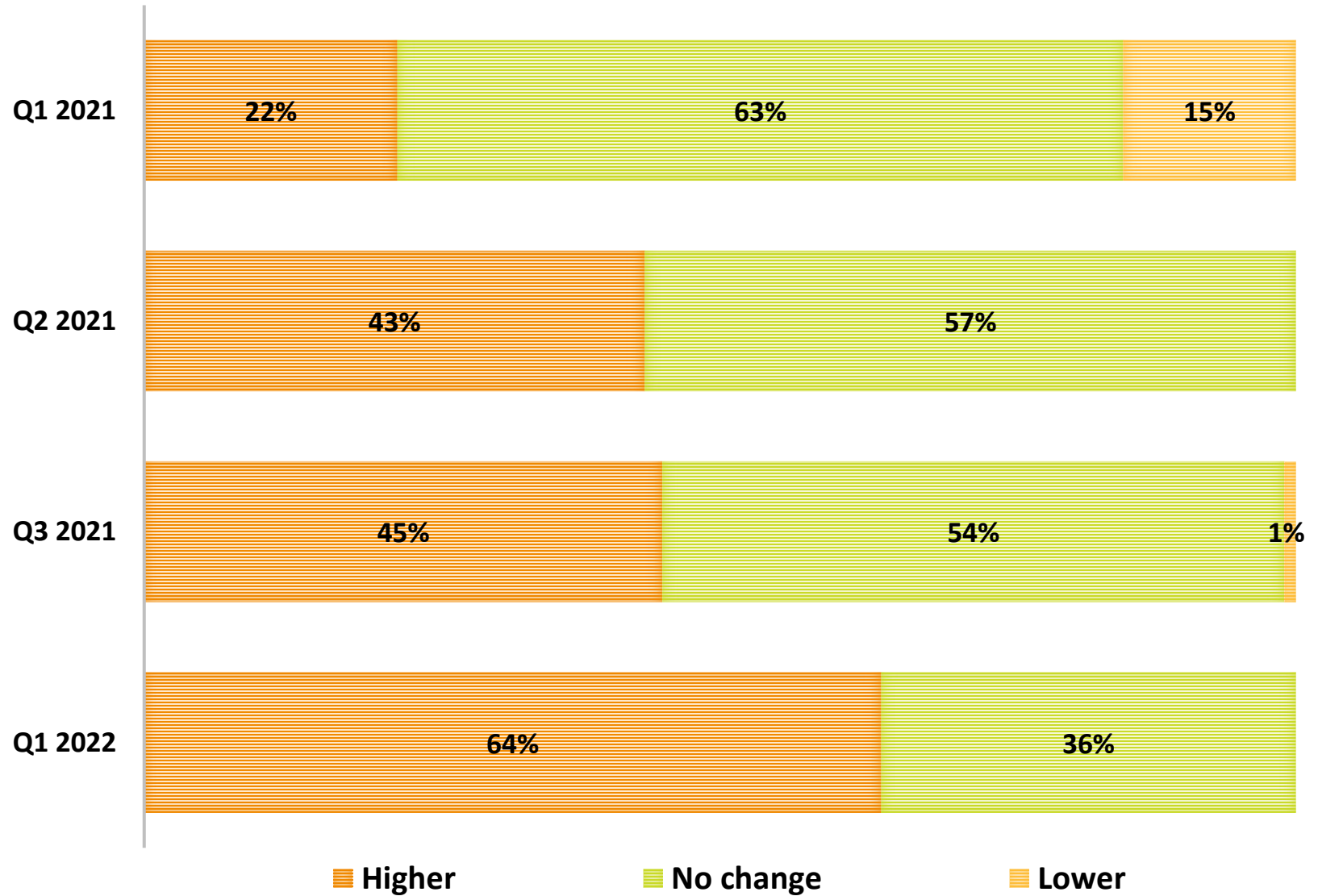
FOR POSITIONS YOUR FIRM HAS OR ATTEMPTED TO FILL OVER THE LAST QUARTER, HAVE YOU HAD DIFFICULTY HIRING WORKERS ACROSS SKILL POSITIONS?



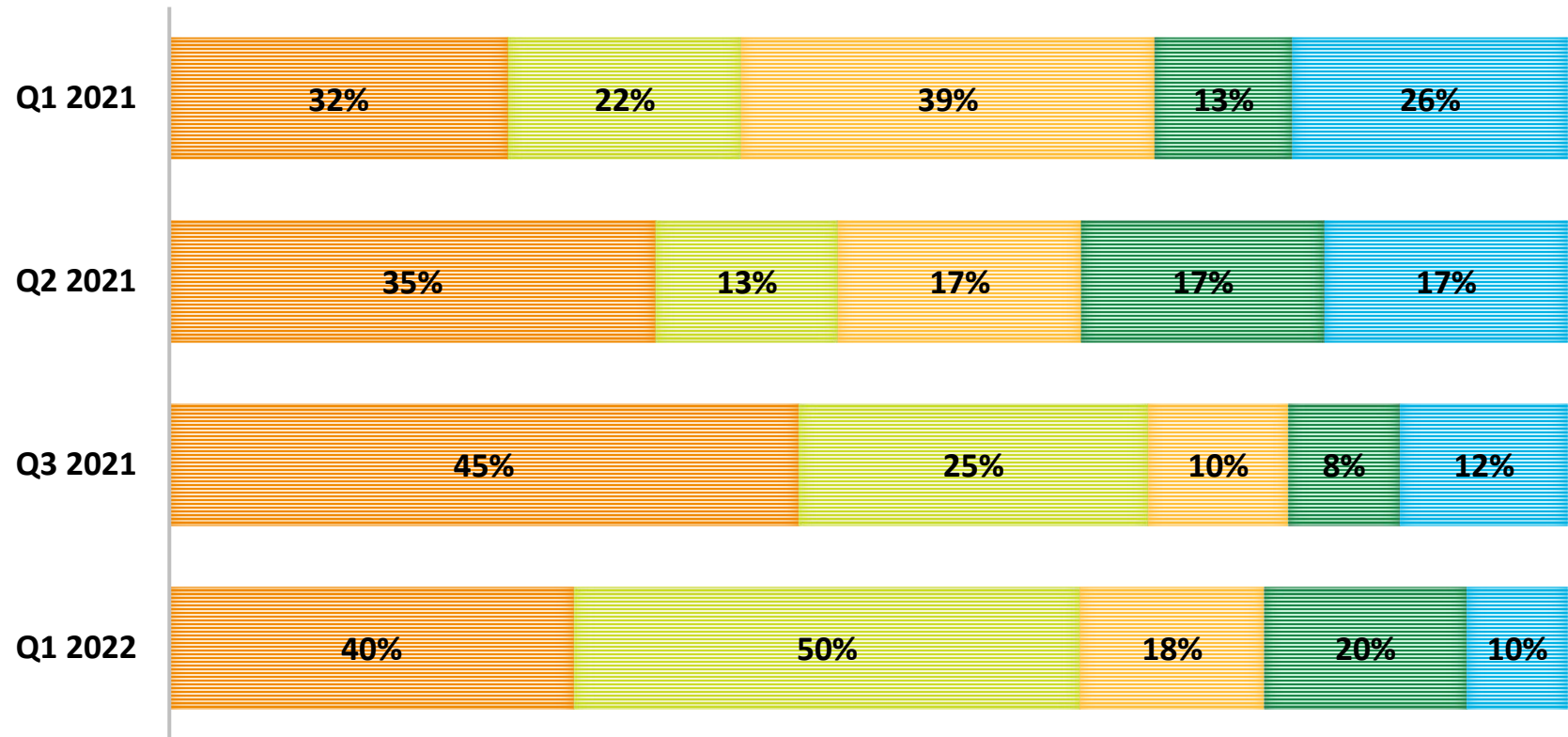
YES, WE HAD DIFFICULTY FILLING OPEN POSITIONS



HOW HAVE THE WAGES YOU PAY CHANGED DURING LAST QUARTER?



HAVE YOU OR DO YOU INTEND TO CHANGE YOUR RECRUITING PRACTICES IN RESPONSE TO YOUR HIRING CHALLENGES



 No

 Yes – we are/will be targeting populations we previously did not consider

 Yes – we are/will be recruiting remote workers in other markets

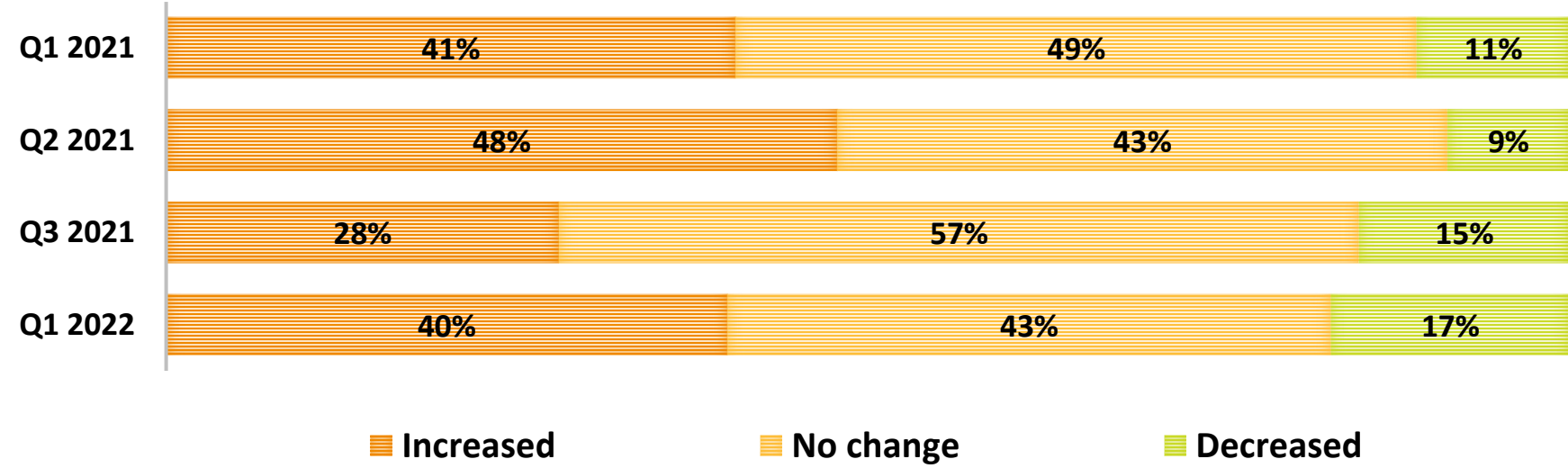
 Yes – we are/will be recruiting candidates in new markets to bring them to the region

 Yes - other strategies

HOW DID YOUR STAFFING LEVELS CHANGE OVER THE LAST TWO MONTHS



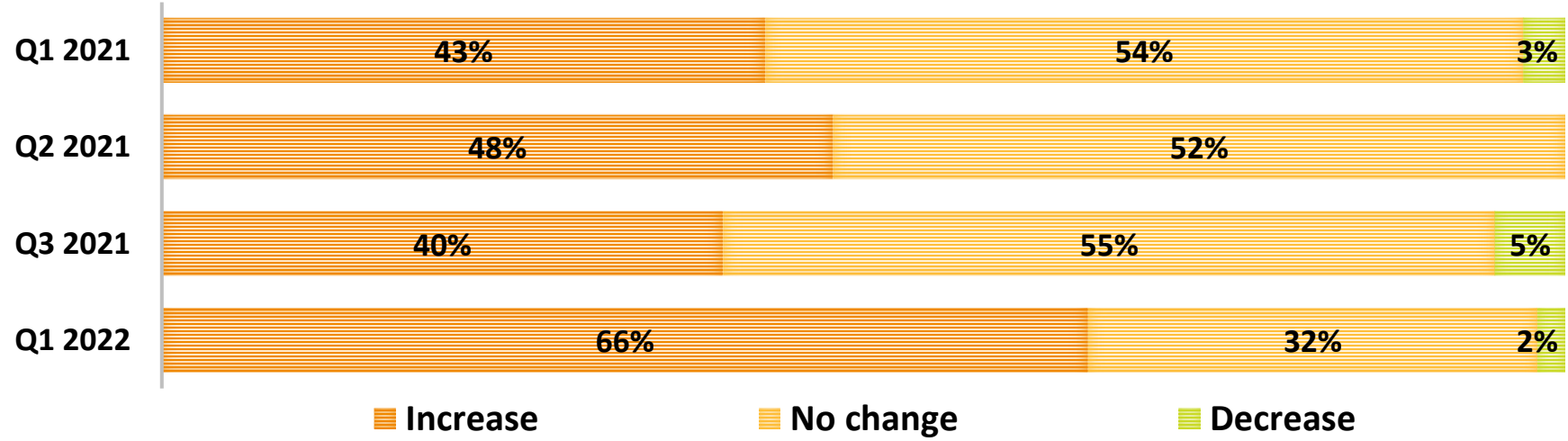
LAST TWO MONTHS



HOW DO YOU EXPECT YOUR STAFFING LEVELS TO CHANGE OVER THE NEXT QUARTER



NEXT QUARTER



WITH RESPECT TO RETURN TO THE WORKPLACE, WHAT STATEMENT BEST DESCRIBES YOUR CURRENT POLICY



- We have decided to be permanently remote
- We will be in full remote work until later this year
- Our office is open, but we let people come in on a voluntary basis
- We are requiring some in office presence (1-2 days per week)
- We are requiring substantial in office presence (3-4 days per week)
- We are requiring full in office presence (5 days a week)

Background: The survey, managed by the PA Economy League of Greater Pittsburgh, is designed to periodically assess business conditions of firms and organizations located in southwestern PA.

The last wave of data for this report were collected last week of March 2022; 60 companies representing key sectors in the regional economy participated in the survey.

The previous surveys were conducted in September 2021 (n=112), June 2021 (n=43), March 2021 (n=37).