

# Current Business Conditions Survey

## 2021-2022

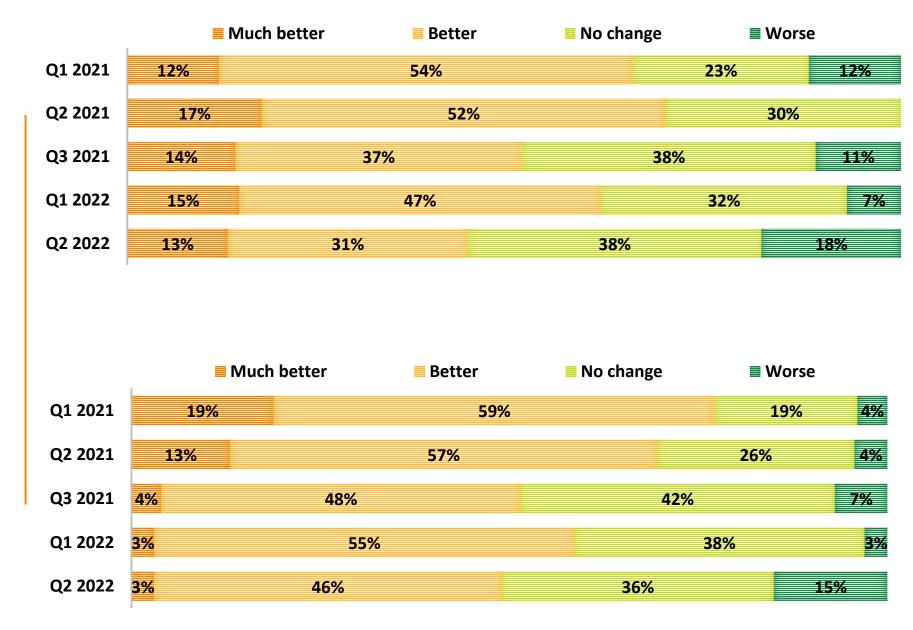


Pennsylvania Economy League of Greater Pittsburgh

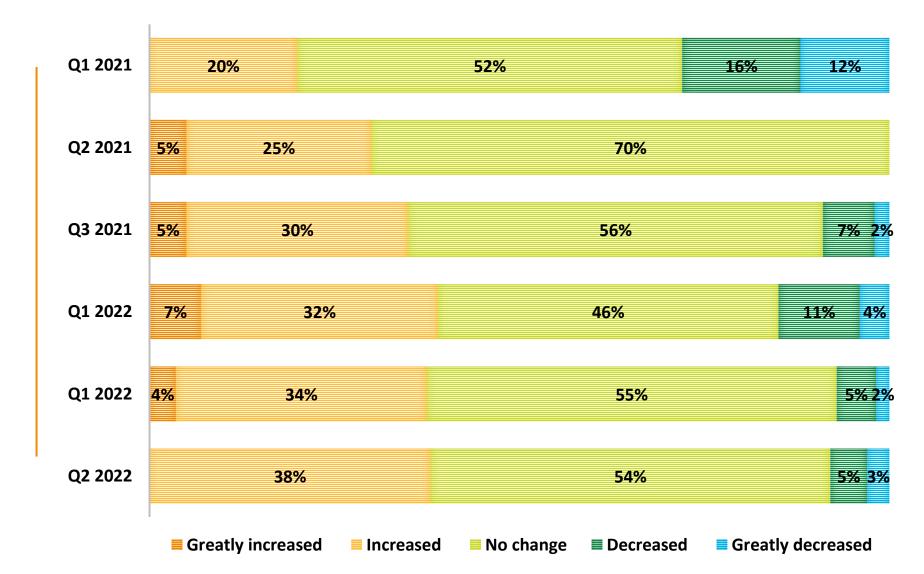
An affiliate of the Allegheny Conference

HOW HAS CUSTOMER DEMAND FOR YOUR PRODUCTS OR SERVICES CHANGED IN THE LAST QUARTER?

HOW DO YOU **EXPECT** CUSTOMER DEMAND TO **CHANGE** OVER THE **NEXT QUARTER?** 

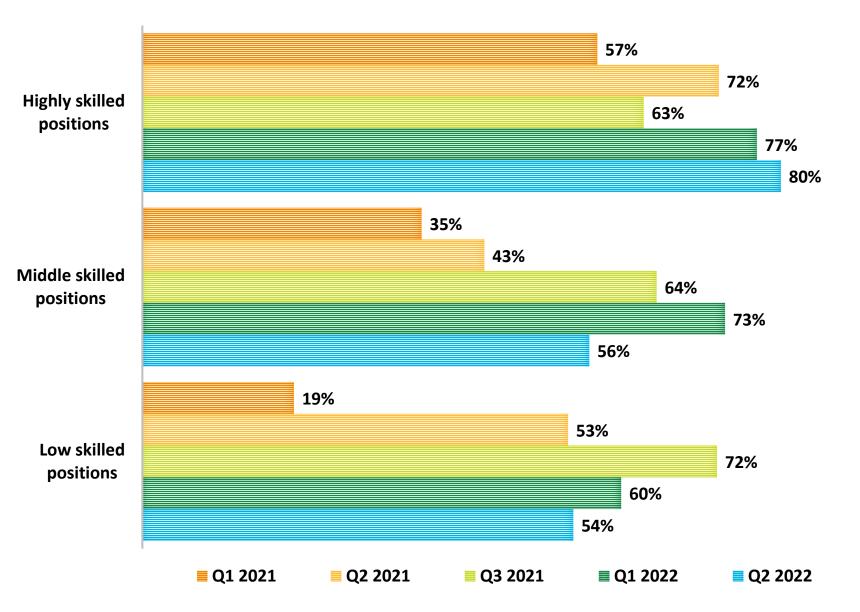


COMPARED TO PREVIOUS TWO QUARTERS, WHAT CHANGES DO YOU ANTICIPATE WITH YOUR CAPEX LEVELS OVER THE NEXT TWO QUARTERS?



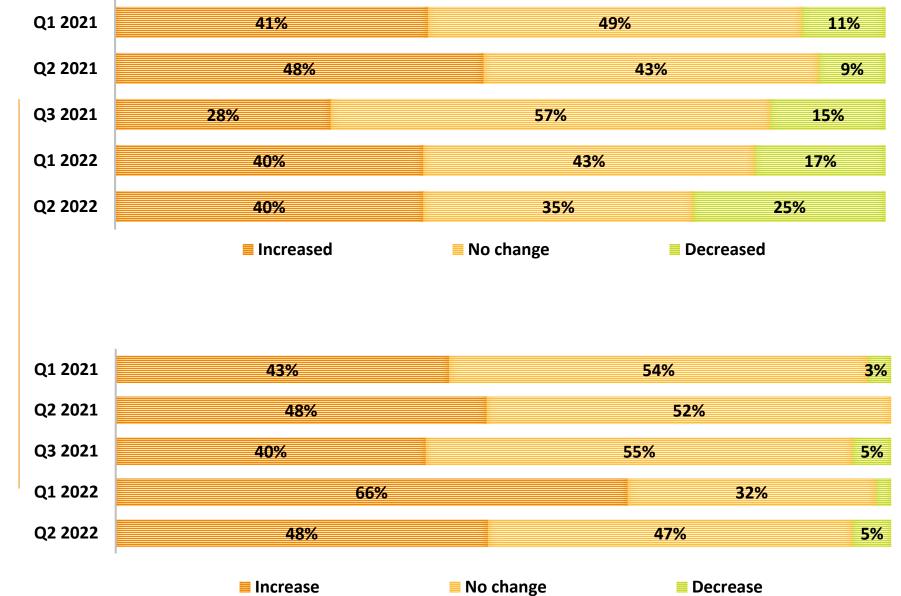
#### YES, WE HAD DIFFICULTY FILLING OPEN POSITIONS

FOR POSITIONS YOUR FIRM HAS OR ATTEMPTED TO FILL OVER THE LAST QUARTER, HAVE YOU HAD **DIFFICULTY HIRING** WORKERS ACROSS **SKILL POSITIONS**?

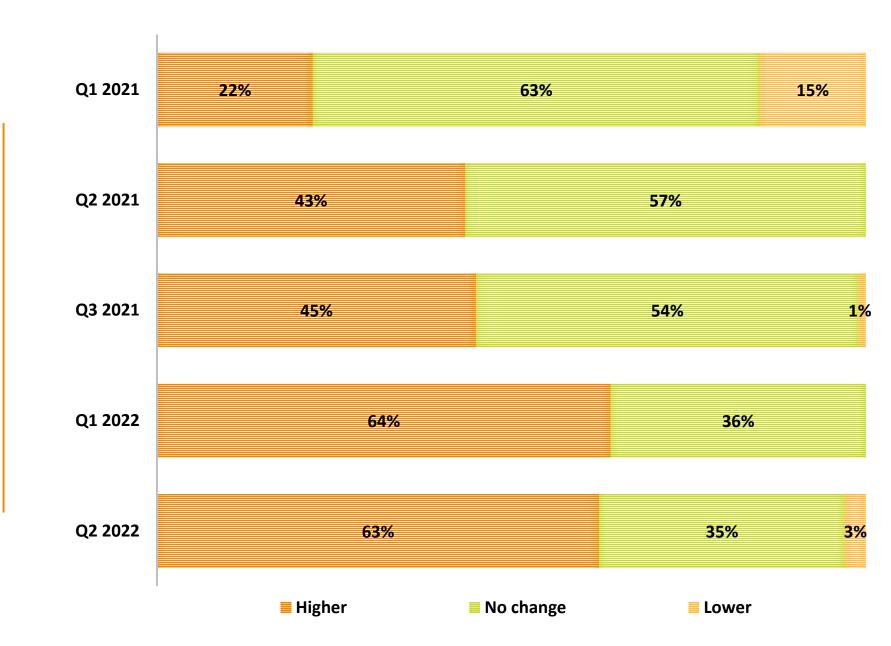


### HOW DID YOUR STAFFING LEVELS CHANGE OVER THE LAST QUARTER?

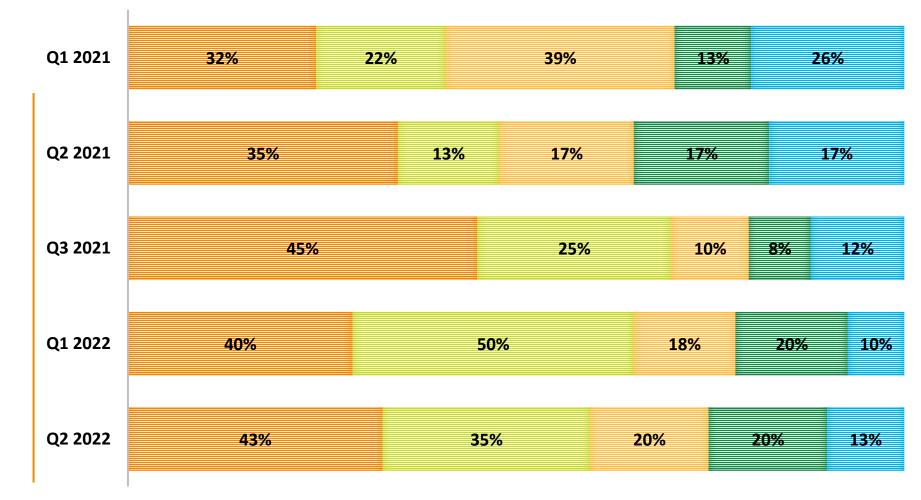
HOW DO YOU **EXPECT** YOUR STAFFING LEVELS **TO CHANGE** OVER THE **NEXT QUARTER**?



#### HOW HAVE THE **WAGES** YOU PAY **CHANGED** DURING LAST QUARTER?



HAVE YOU OR DO YOU INTEND TO **CHANGE** YOUR **RECRUITING PRACTICES** IN RESPONSE TO YOUR HIRING CHALLENGES?



#### No 🛛

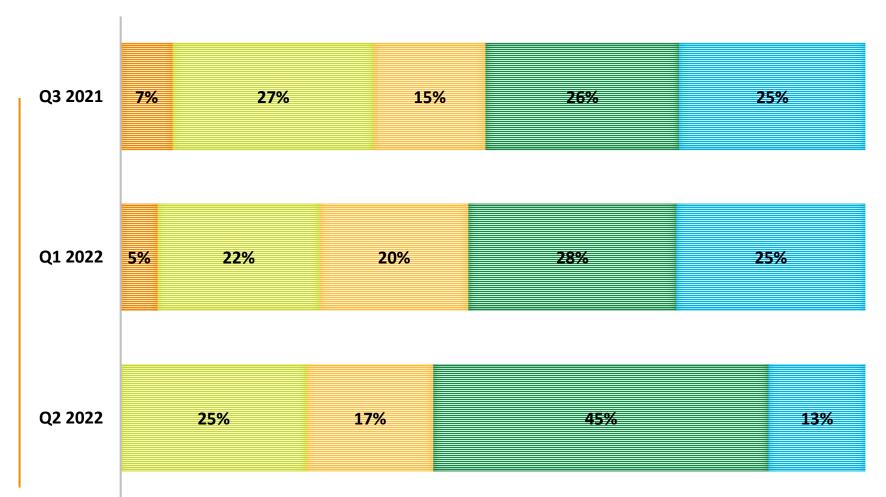
**Yes** – we are/will be targeting populations we previously did not consider

Yes – we are/will be recruiting remote workers in other markets

■ Yes – we are/will be recruiting candidates in new markets to bring them to the region

**Yes** - other strategies (e.g. more aggressive recruitment, signing bonuses, temp workers, etc.)

#### WITH RESPECT TO **RETURN TO THE WORKPLACE**, WHAT STATEMENT BEST DESCRIBES YOUR **CURRENT POLICY**?



We have decided to be long-term/permanently remote

Our office is open, but we let people come in on a voluntary basis

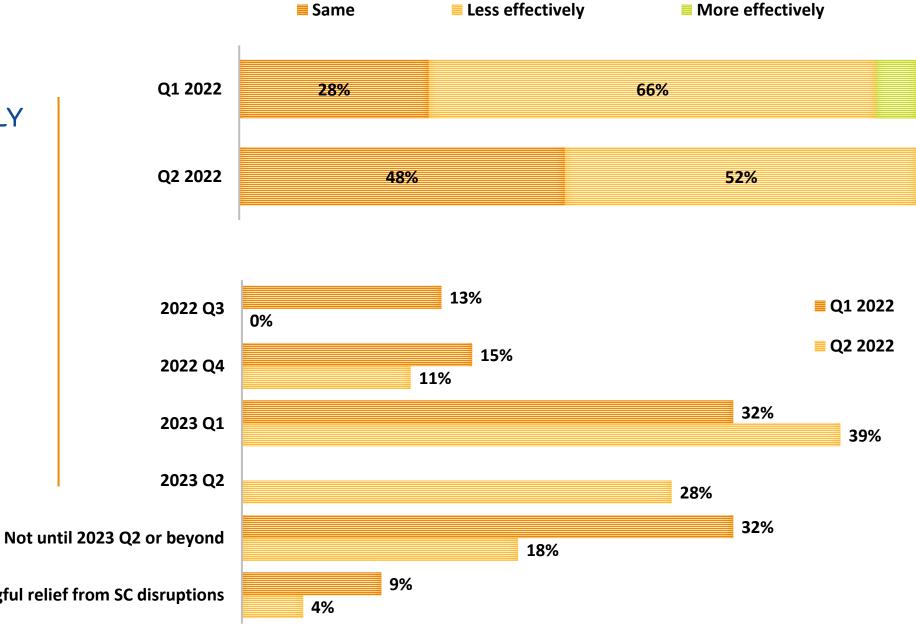
We are requiring some in office presence (1-2 days per week)

■ We are requiring substantial in office presence (3-4 days per week)

We are requiring full in office presence (5 days a week)

#### COMPARED TO THE PREVIOUS QUARTER, HOW HAVE YOUR SUPPLY CHAINS FUNCTIONED THIS QUARTER?

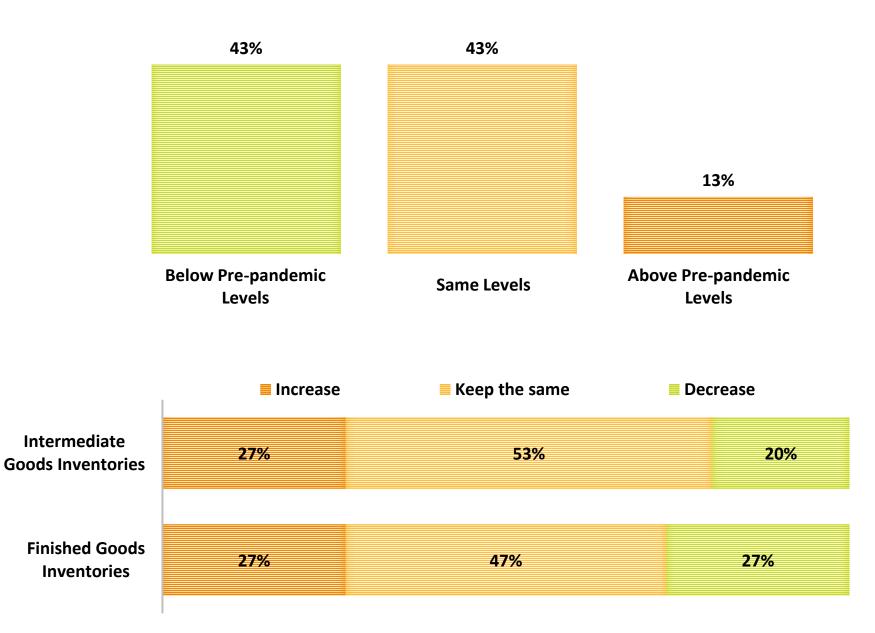
AT WHAT POINT DO YOU **EXPECT** SUPPLY CHAIN **DISRUPTIONS TO EASE** MEANINGFULLY?



Already seen meaningful relief from SC disruptions

HOW DO YOUR **CURRENT INVENTORIES** COMPARE TO BEFORE THE PANDEMIC?

HOW DO YOU PLAN TO MANAGE YOUR INVENTORIES OVER THE REMAINDER OF THE YEAR?



#### PARTICIPANTS

	Number of Employees			
Sector	< 100	101-250	251-1000	1000+
Banking & Financial Services		3%		5%
Construction/Logistics/Transportation			3%	
Government	3%			
Healthcare/Life Sciences/Social Assistance	10%		3%	
Higher Education				5%
Hospitality/Culture/Entertainment	5%	5%		3%
IT/Tech/Telecom		3%	3%	3%
Manufacturing		3%	3%	3%
Professional Services	23%	3%	5%	
Real Estate	8%			
Retail	5%			

**Background:** The survey, managed by the **PA Economy League of Greater Pittsburgh**, is designed to periodically assess business conditions of firms and organizations located in southwestern PA.

The last wave of data for this report were collected the first week of July 2022; 40 companies representing key sectors in the regional economy participated in the survey.

The previous surveys were conducted in March 2022 (n=60), September 2021 (n=112), June 2021 (n=43), March 2021 (n=37).