

Current Business Conditions Survey

2021-2022

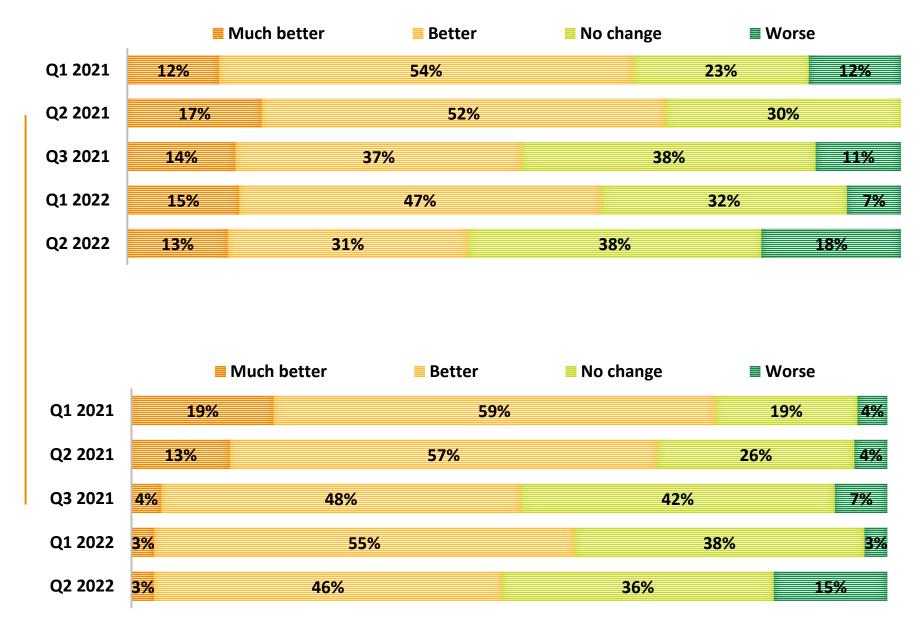


Pennsylvania Economy League of Greater Pittsburgh

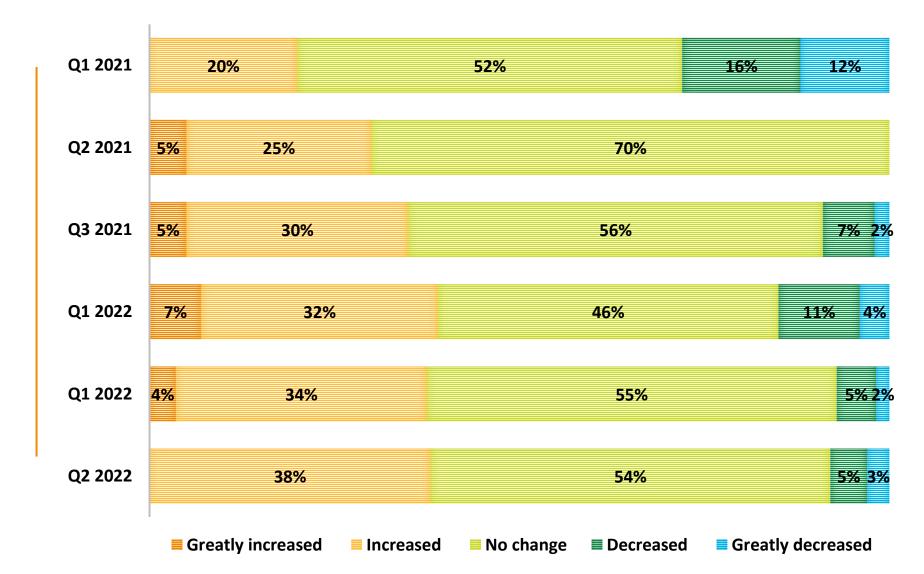
An affiliate of the Allegheny Conference

HOW HAS CUSTOMER DEMAND FOR YOUR PRODUCTS OR SERVICES CHANGED IN THE LAST QUARTER?

HOW DO YOU **EXPECT** CUSTOMER DEMAND TO **CHANGE** OVER THE **NEXT QUARTER?**

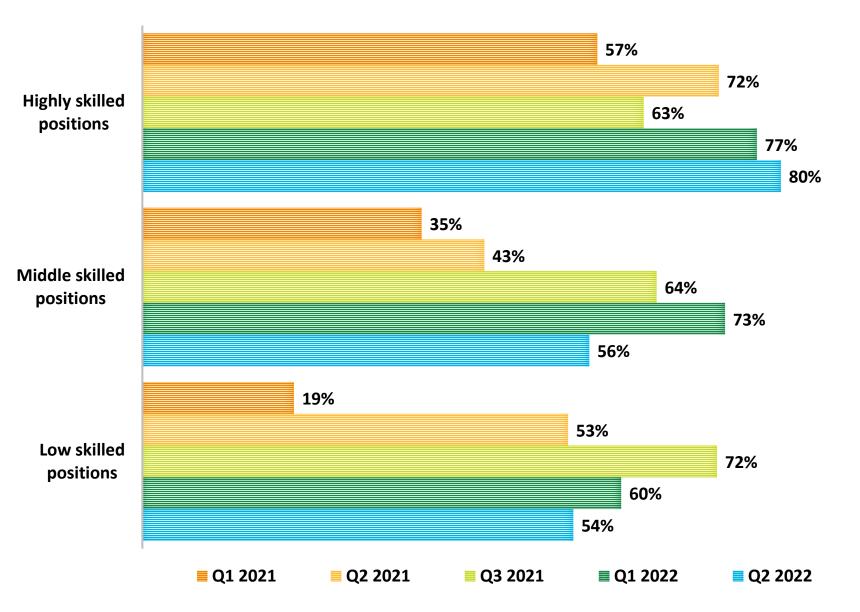


COMPARED TO PREVIOUS TWO QUARTERS, WHAT CHANGES DO YOU ANTICIPATE WITH YOUR CAPEX LEVELS OVER THE NEXT TWO QUARTERS?



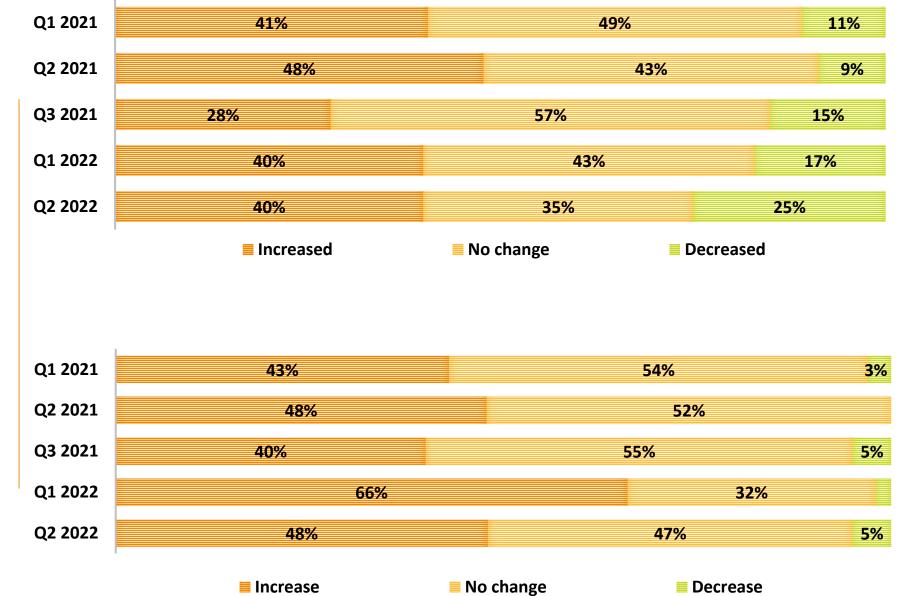
YES, WE HAD DIFFICULTY FILLING OPEN POSITIONS

FOR POSITIONS YOUR FIRM HAS OR ATTEMPTED TO FILL OVER THE LAST QUARTER, HAVE YOU HAD **DIFFICULTY HIRING** WORKERS ACROSS **SKILL POSITIONS**?

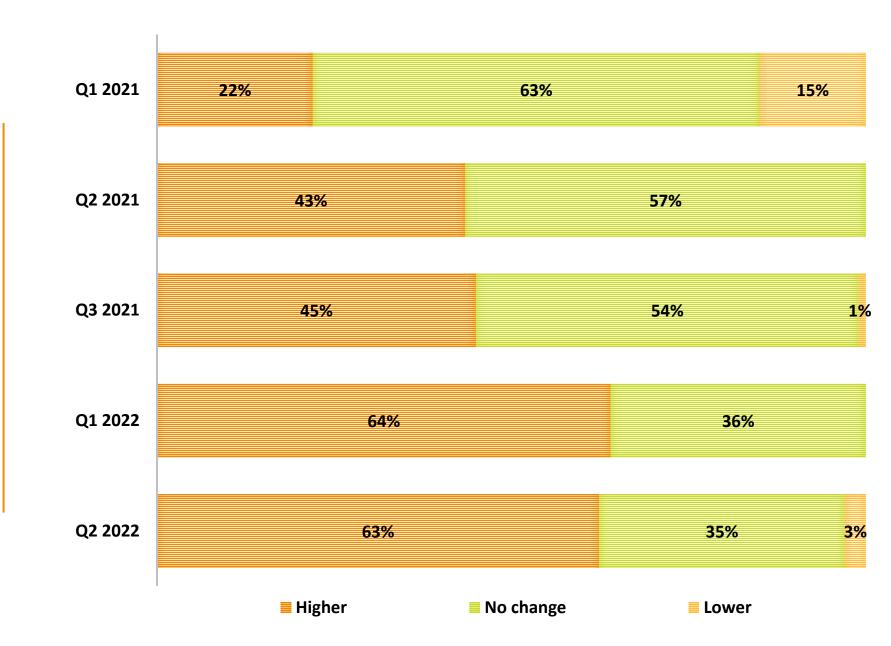


HOW DID YOUR STAFFING LEVELS CHANGE OVER THE LAST QUARTER?

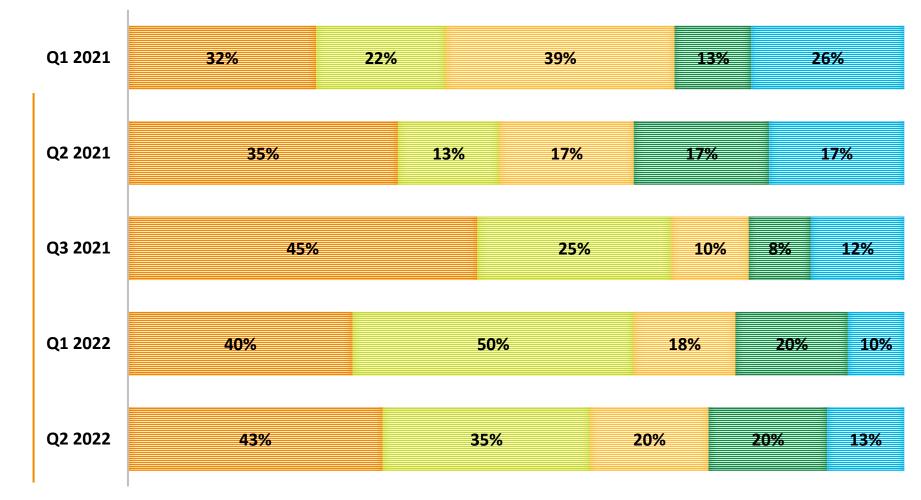
HOW DO YOU **EXPECT** YOUR STAFFING LEVELS **TO CHANGE** OVER THE **NEXT QUARTER**?



HOW HAVE THE **WAGES** YOU PAY **CHANGED** DURING LAST QUARTER?



HAVE YOU OR DO YOU INTEND TO **CHANGE** YOUR **RECRUITING PRACTICES** IN RESPONSE TO YOUR HIRING CHALLENGES?



No 🛛

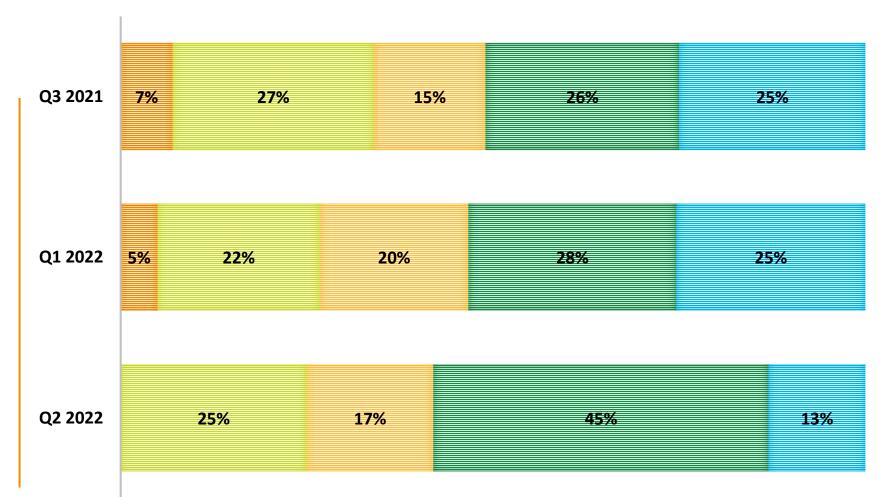
Yes – we are/will be targeting populations we previously did not consider

Yes – we are/will be recruiting remote workers in other markets

■ Yes – we are/will be recruiting candidates in new markets to bring them to the region

Yes - other strategies (e.g. more aggressive recruitment, signing bonuses, temp workers, etc.)

WITH RESPECT TO **RETURN TO THE WORKPLACE**, WHAT STATEMENT BEST DESCRIBES YOUR **CURRENT POLICY**?



We have decided to be long-term/permanently remote

Our office is open, but we let people come in on a voluntary basis

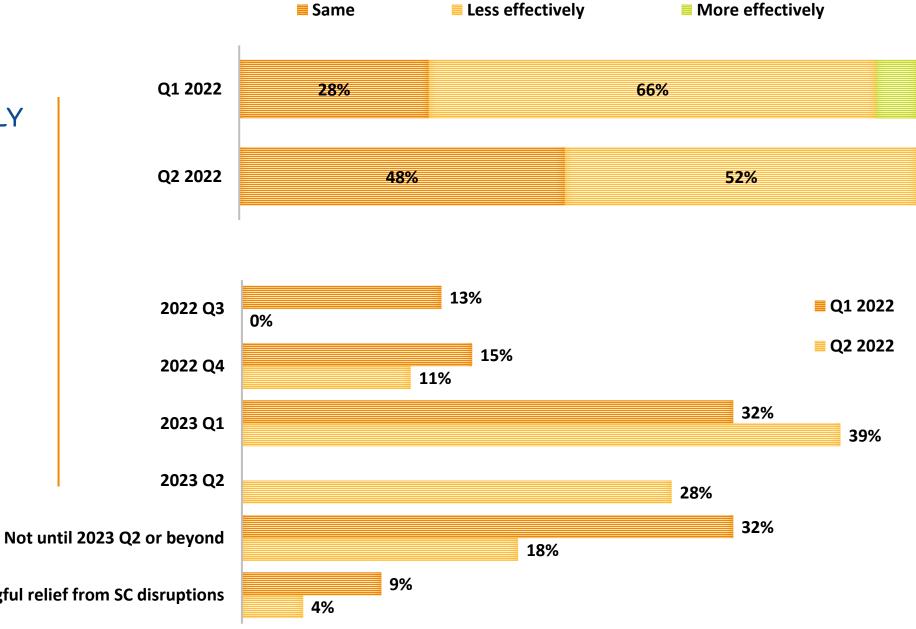
We are requiring some in office presence (1-2 days per week)

■ We are requiring substantial in office presence (3-4 days per week)

We are requiring full in office presence (5 days a week)

COMPARED TO THE PREVIOUS QUARTER, HOW HAVE YOUR SUPPLY CHAINS FUNCTIONED THIS QUARTER?

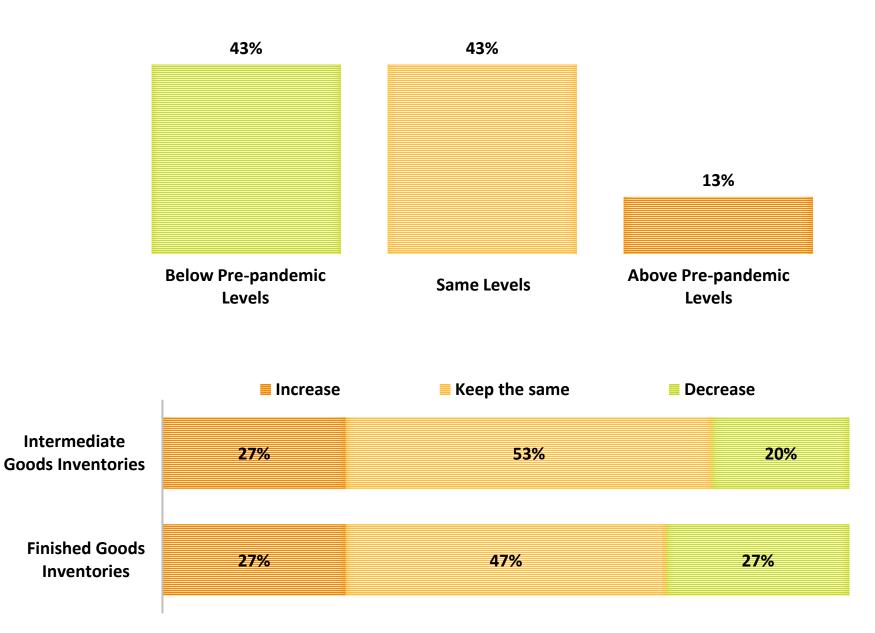
AT WHAT POINT DO YOU **EXPECT** SUPPLY CHAIN **DISRUPTIONS TO EASE** MEANINGFULLY?



Already seen meaningful relief from SC disruptions

HOW DO YOUR **CURRENT INVENTORIES** COMPARE TO BEFORE THE PANDEMIC?

HOW DO YOU PLAN TO MANAGE YOUR INVENTORIES OVER THE REMAINDER OF THE YEAR?



PARTICIPANTS

	Number of Employees			
Sector	< 100	101-250	251-1000	1000+
Banking & Financial Services		3%		5%
Construction/Logistics/Transportation			3%	
Government	3%			
Healthcare/Life Sciences/Social Assistance	10%		3%	
Higher Education				5%
Hospitality/Culture/Entertainment	5%	5%		3%
IT/Tech/Telecom		3%	3%	3%
Manufacturing		3%	3%	3%
Professional Services	23%	3%	5%	
Real Estate	8%			
Retail	5%			

Background: The survey, managed by the **PA Economy League of Greater Pittsburgh**, is designed to periodically assess business conditions of firms and organizations located in southwestern PA.

The last wave of data for this report were collected the first week of July 2022; 40 companies representing key sectors in the regional economy participated in the survey.

The previous surveys were conducted in March 2022 (n=60), September 2021 (n=112), June 2021 (n=43), March 2021 (n=37).