



Pennsylvania Economy League  
of Greater Pittsburgh

An affiliate of the Allegheny Conference

# Regional Consumer Confidence Trend Analysis

July 2021

## Background:

In collaboration with [Schmidt Market Research](#) and leveraging the [Pittsburgh Speaks™](#) community of 5,000 Southwestern PA residents, the Allegheny Conference has tracked consumer confidence since the beginning of the regional outbreak of the COVID-19 pandemic in March 2020. The data has been collected in periodic waves, initially bi-weekly and later every three weeks.

## Key Takeaways:

**Consumer confidence** in the **CURRENT national and regional economy** dipped slightly in June while confidence in **business conditions** continued to trend upward. Despite the strong improvement in consumer confidence since the beginning of 2021, **two thirds** of the region's residents **are not optimistic** about the economy and business conditions.

Consumer confidence in their own **employment** and **spending ability** has held relatively **steady** in June while **positive sentiments** toward personal finances has decreased by five percentage points since the end of May.

## Special Topics included in Wave 19 (June 22-24)

Employment dynamics continue to be **disrupted** by the pandemic. In June, 11% of respondents reported to voluntarily change jobs, up from 5% in May. About a **third** of June respondents did so for **better pay**, **19%** to switch to a **better industry**, **17%** to get **better work hours**, **15%** to gain **more flexibility** and **13%** to ease their **commute**.

Comfort levels in returning to in-person work interactions have **improved** significantly since March. More than **65%** feel **ready to go back** to the office, participate in smaller meeting and have businesses lunches at restaurants. Appetite for large trade shows or convention is improving at a slower pace.

Only about a **quarter** of respondents believe lifting the Pennsylvania **mask mandate** has been premature. Most consumers report **decreased interest in mask wearing**, especially while outdoors. Only a half is willing to mask indoors even if required by a business or situation. People are more willing to continue masking in public transportation (**41%**) and stores (**29%**), however both measures have dropped significantly compared to May.

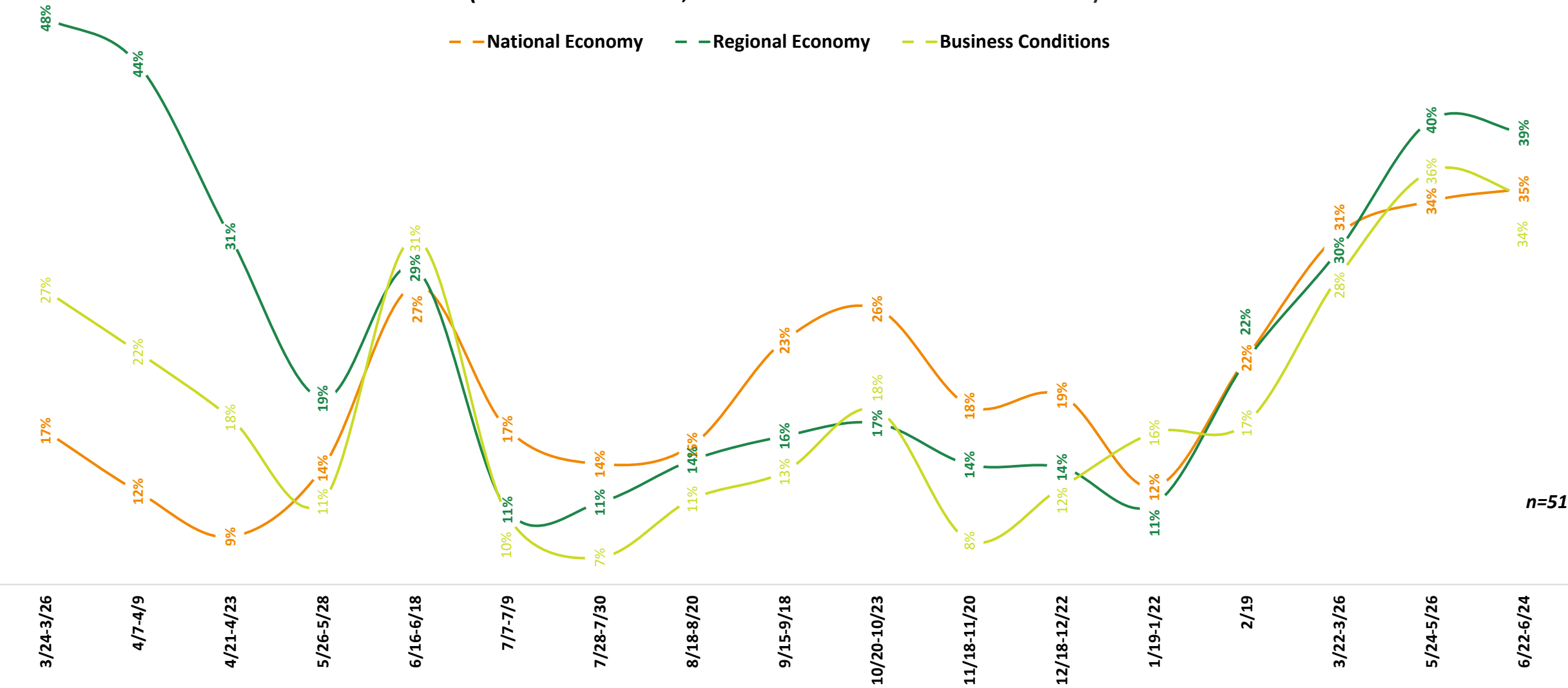
The majority of consumers (**88%**) do **not believe** that the **pandemic** is **over** yet. About a **third** expects some **resurgence** in the **winter**. While **7%** believe the pandemic **will never end**, **25%** assume it will end when **vaccination** is effective against all variants and **22%** when full **herd immunity** is achieved.

**Road trips** were among the most **frequent nonessential spending**, with **72%** of consumers participating in this activity. About **45%** of consumers invested in **home improvement projects**, with additional 12% attempting to do so as well but were unsuccessful. About **40%** spent on **air travel**, **21%** on **car purchase** and **8%** bought a **house**. However, buying a car or house proved challenging for 5-6% of respondents.

**Consumer confidence in the CURRENT national and regional economy dipped slightly in June while confidence in business conditions continued to trend upward. Despite the strong improvement in consumer confidence since the beginning of 2021, two thirds of the region's residents are not optimistic about the economy and business conditions.**

**POSITIVE SENTIMENTS TOWARD ECONOMY  
(CURRENT OUTLOOK; % OF RESPONDENTS FEELING POSITIVE)**

— National Economy — Regional Economy — Business Conditions

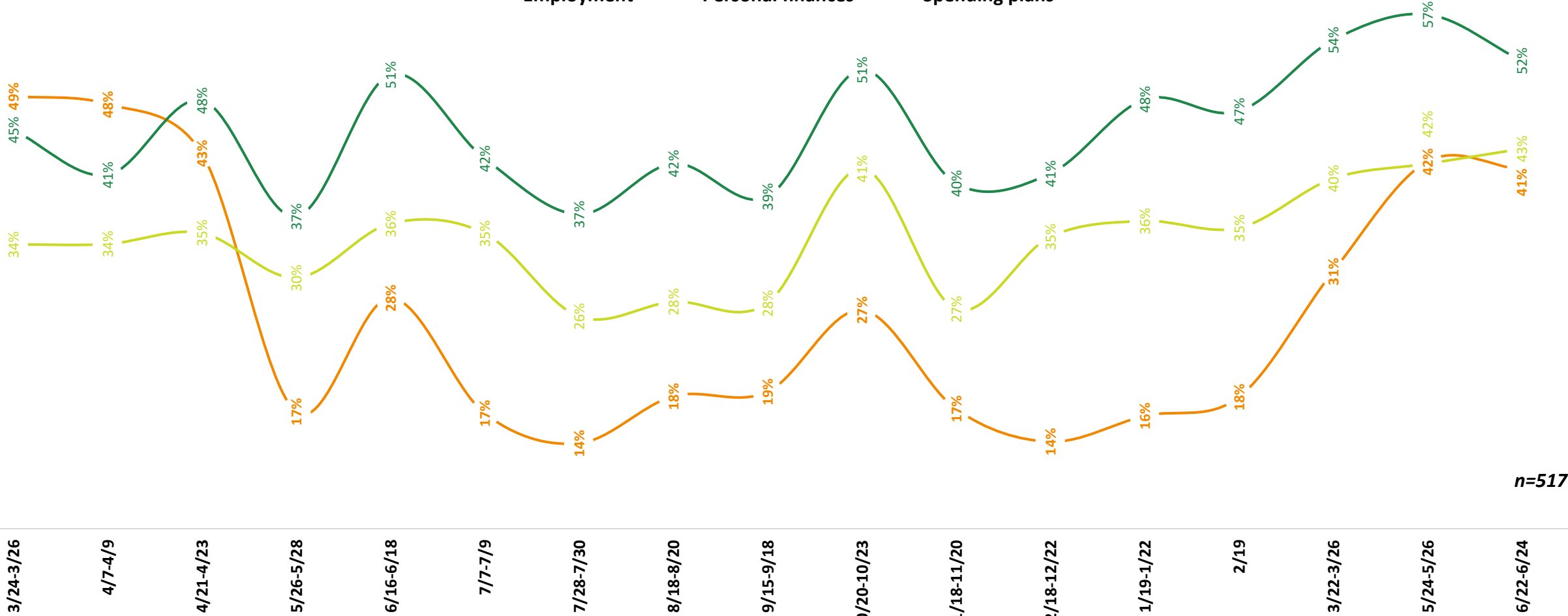


*n=517*

Consumer confidence in their own **employment** and **spending ability** has held relatively **steady** in June while **positive sentiments** toward personal finances has decreased by five percentage points since the end of May.

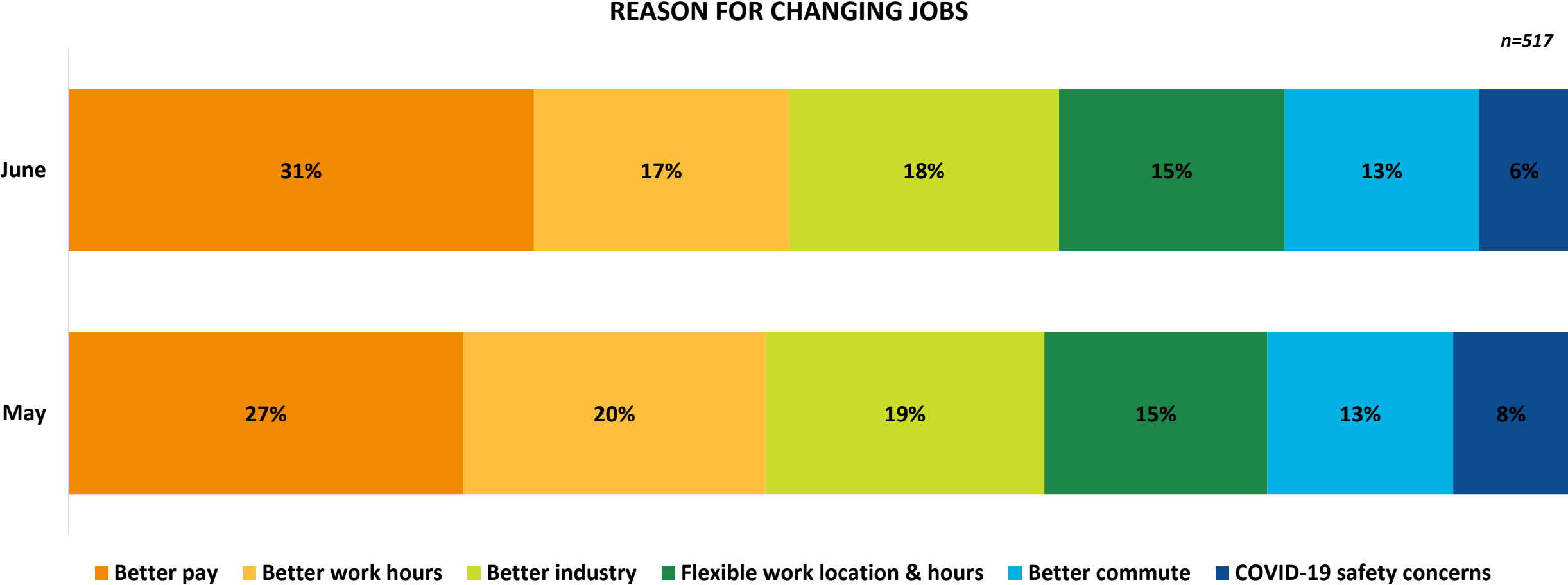
**POSITIVE SENTIMENTS TOWARD PERSONAL SITUATION  
(CURRENT OUTLOOK; % OF RESPONDENTS FEELING POSITIVE)**

— Employment — Personal finances — Spending plans



n=517

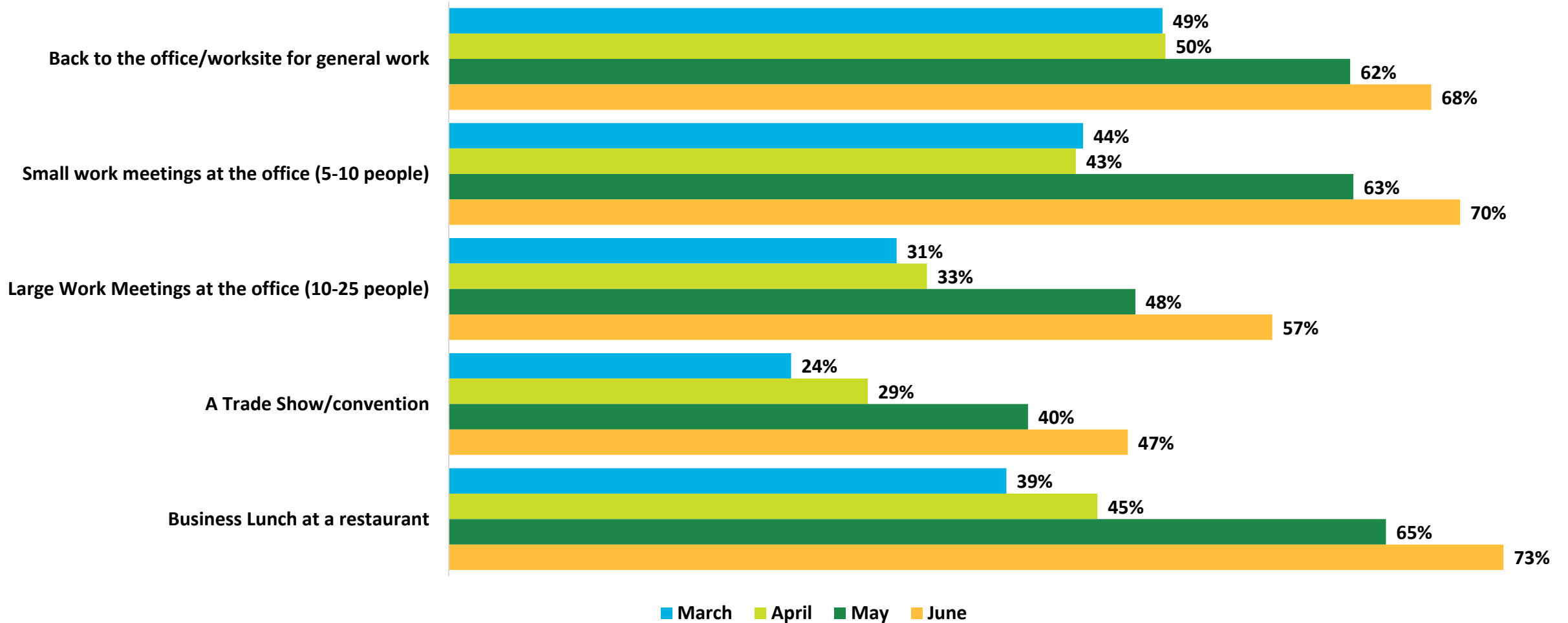
Employment dynamics continue to be **disrupted** by the pandemic. In June, 11% of respondents reported to voluntarily change jobs, up from 5% in May. About **a third** of June respondents did so for better pay, 19% to switch to a better industry, 17% to get better work hours, 15% to gain more flexibility and 13% to ease their commute.



Comfort levels in returning to in-person work interactions have improved significantly since March. More than two thirds of consumers feel ready to go back to the office, participate in smaller meeting and have businesses lunches at a restaurant. Appetite for large trade shows or conventions is improving at a slower pace.

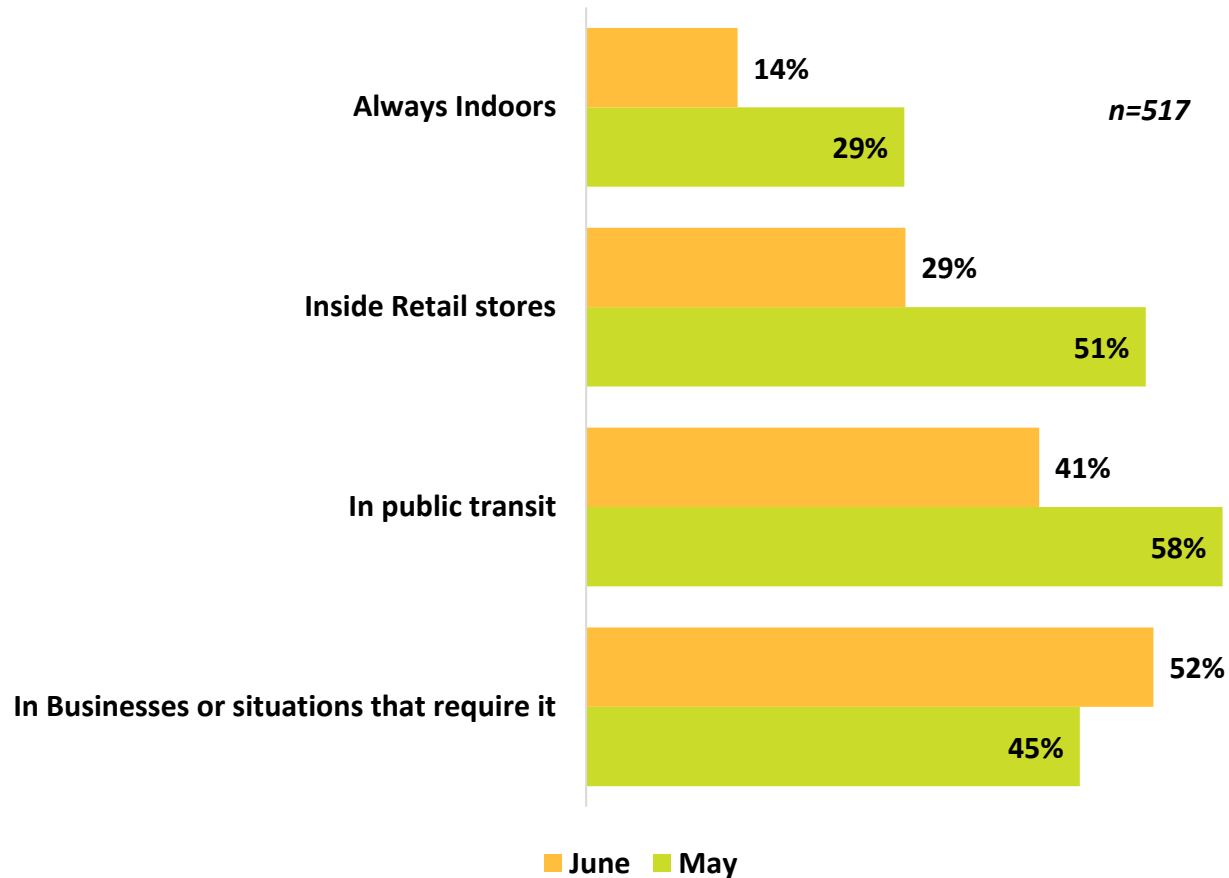
### WHEN WILL YOU FEEL READY TO RETURN TO WORK SPACES?

n=517

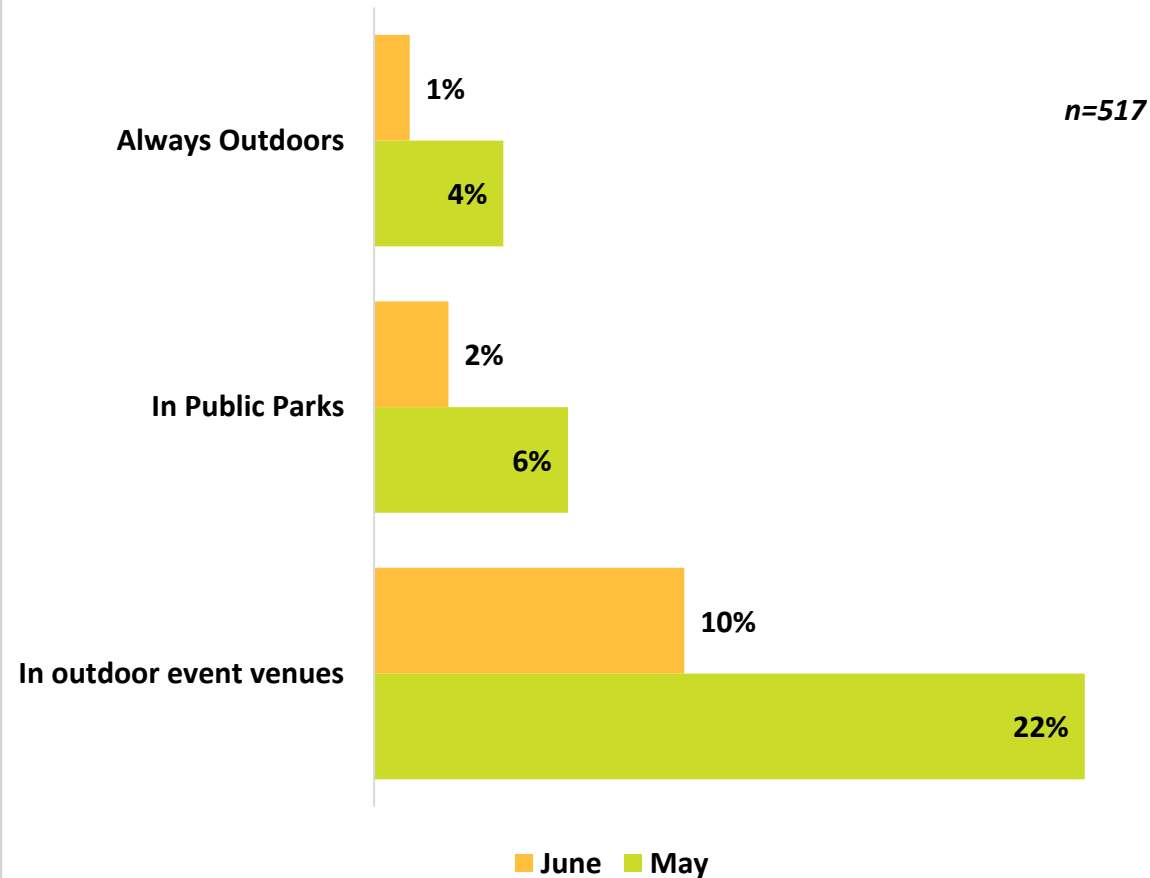


Only about a quarter of respondents believe lifting the Pennsylvania mask mandate has been premature. Most consumers report decreased interest in mask wearing, especially while outdoors. Only a half is willing to mask indoors even if required by a business or situation. People are more willing to continue masking in public transportation (41%) and stores (29%), however both measures have dropped significantly compared to May.

### INDOOR MASK WEARING PLANS



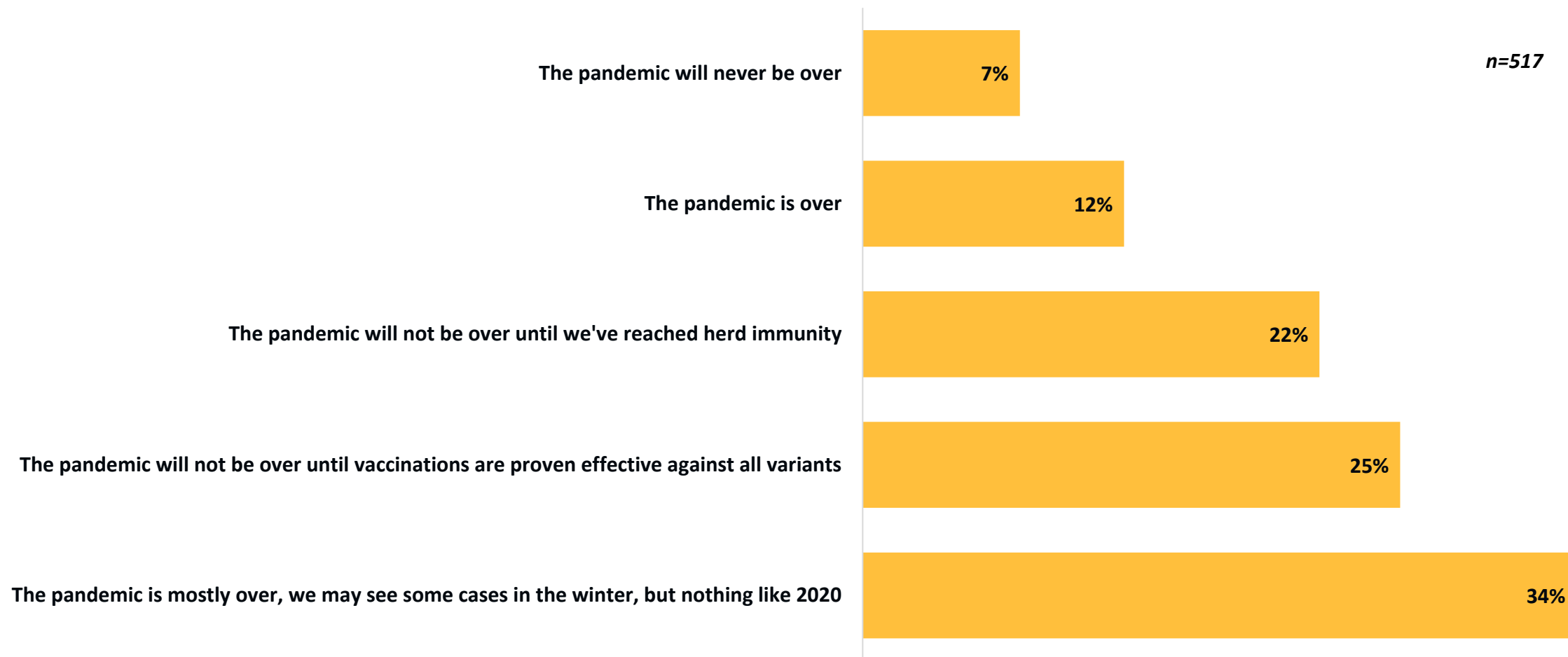
### OUTDOOR MASK WEARING PLANS





The majority of consumers (88%) do not believe that the pandemic is not over yet. About a third expect some resurgence in the winter. While 7% believe the pandemic will never end, 25% assume it will end when vaccination is effective against all variants and 22% when full herd immunity is achieved.

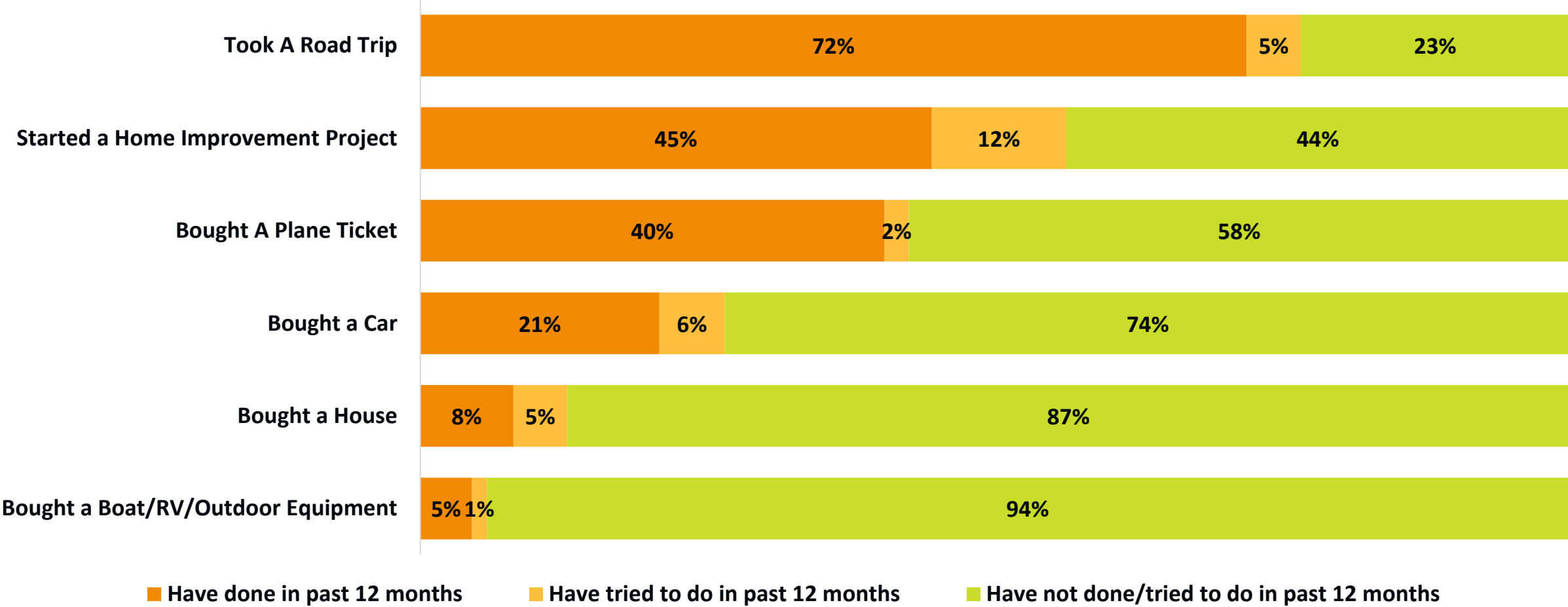
WHICH STATEMENT BEST DESCRIBES HOW YOU FEEL ABOUT THE PANDEMIC TODAY?

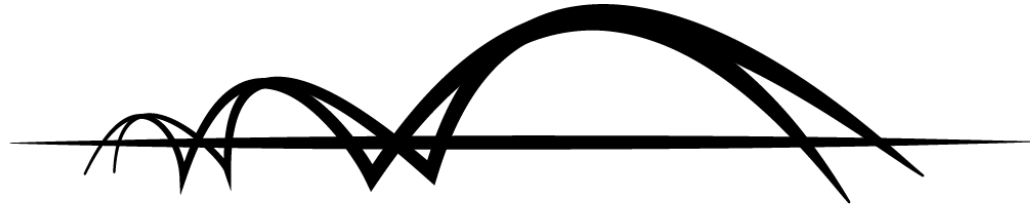


**Road trips** were among the most frequent nonessential spending, with **72%** of consumers participating in this activity. About **45%** of consumers invested in **home improvement projects**, with an additional **12%** attempting to do so as well but were unsuccessful. About **40%** spent on **air travel**, **21%** on **car purchase** and **8%** bought a **house**. However, buying a car or house proved challenging for 5-6% of respondents.

**CONSUMER NONESSENTIAL SPENDING DURING COVID**

*n=517*





**Pennsylvania Economy League  
of Greater Pittsburgh**

An affiliate of the Allegheny Conference

For more information, please contact Vera Krekanova at [vkrekanova@alleghenyconference.org](mailto:vkrekanova@alleghenyconference.org)